



## Risk Tolerance Questionnaire

---

**Introduction**

Many objective and subjective factors must be taken into account in attempt to determine an individual's risk tolerance level. This questionnaire is one of the tools we utilize.

---

**Investment Statements**

Show how much you Agree or Disagree with each of the following investment statements by marking the appropriate box at the end of each sentence.

Statement		Disagree				Agree
		1	2	3	4	5
#1	I can accept minor fluctuations in my account value in exchange for more income.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
#2	I can accept a small risk of loss and somewhat larger fluctuations in my account value in exchange for conservative growth opportunity and the possibility of more income.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
#3	I can accept a greater risk of loss and greater fluctuations in my account value in exchange for more aggressive growth opportunities.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
#4	I can accept the risk of significant losses and large fluctuations in my account value in exchange for very aggressive, rapid growth opportunities.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

*Continued on next page*

## Risk Tolerance Questionnaire, Continued

---

### Investment Decisions

Please answer both **Part 1** and **Part 2** below:

**Part 1** For each of the two investment decisions below, check the option with which you are most comfortable.

**Decision 1 Choose between**

- a. A sure gain of \$25,000  
OR  
 b. A 25% chance of winning \$100,000 and  
a 75% chance of winning nothing.

**Decision 2 Choose between**

- a. A sure loss of \$75,000  
OR  
 b. A 75% chance of losing \$100,000 and  
a 25% chance of losing nothing.

**Part 2** For each of the two investment decisions below, check the option with which you are most comfortable.

**Decision 1 Choose between**

- a. A sure gain of \$250  
OR  
 b. A 25% chance of winning \$1,000 and  
a 75% chance of winning nothing.

**Decision 2 Choose between**

- c. A sure loss of \$750  
OR  
 d. A 75% chance of losing \$1,000 and  
a 25% chance of losing nothing.

---

*Continued on next page*

## Risk Tolerance Questionnaire, Continued

### Investment Input

---

Please answer the following questions:

For your current investments, what has been your annual rate of return? \_\_\_\_\_

Have you been satisfied with that return?     Yes     No

If no, why not? \_\_\_\_\_

What percentage of your portfolio can you afford to lose or how much money can you afford to lose in any one year? \_\_\_\_\_

What action would you take if the market dropped 50% from its present value?

\_\_\_\_\_

Regarding your finances, what, if anything, do you spend the most time thinking about? \_\_\_\_\_

\_\_\_\_\_

Are there things in your financial life that you wish you had done differently?

\_\_\_\_\_

\_\_\_\_\_

Are you pleased with

- your ability to manage and shelter your income from taxes?
- the diversification and performance of your portfolio?

\_\_\_\_\_

\_\_\_\_\_

What is the

- best investment decision you have ever made? \_\_\_\_\_
- worst investment decision you have ever made?

\_\_\_\_\_

\_\_\_\_\_

Are there any investments that you

- will NOT sell for personal reasons? \_\_\_\_\_
- will NOT buy for social reasons? \_\_\_\_\_

\_\_\_\_\_